

TOSHIBA

**Maximise your
business' protection
and potential
with Managed
Print Services**



As the manufacturing industry continues to evolve and change...

Optimising every process at your business has become integral to ensuring future success.

New 'smart' technologies have been touted as the top trend in manufacturing for a number of years, but with the on-going growth of Industry 4.0 and the Industrial Internet of Things (IIoT), leaders in manufacturing are now more keen than ever to embrace these technologies in the pursuit of their business goals.

At Toshiba TEC, we are a global player in manufacturing, and this means we're familiar with the complex processes involved in producing a diverse range of products.

From automotive and transport to chemicals and food, our Managed Print Services are designed to reduce the total cost of ownership, increase productivity, support the environment and streamline processes for manufacturers – giving you the power to maximise your business' potential with the latest technologies.

Here's how...

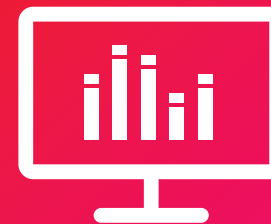


Track and control to cut down on waste

A manufacturing company's requirements are diverse and often require tailor-made solutions for each and every application.

And that's exactly what Toshiba TEC provides for the businesses we partner with. By utilising our Managed Print Services, you can track and control print service systems to uncover the areas at your business that could be better optimised, enabling you to make a positive environmental impact by reducing waste in all areas of your company.

Whatever your requirements, we can provide a bespoke solution that integrates seamlessly into your existing workflows and networks, that meets your current demands and long-term objectives, and generates measurable results.



“ Track and control print service systems ”

Trust in a business who care about the planet

At Toshiba TEC, we're committed to the environment, and when you partner with us, you can be too.

With the help of CO2balance, the carbon offsetting experts, we've created a scheme that enables us to help combat CO₂ emissions through the offsetting of all our products. Carbon offsetting allows for the investment in projects that save the emission of CO₂ (or absorb an equivalent amount of CO₂) to that of any Toshiba product's footprint.

Through this process, emissions are balanced to become 'Carbon Zero', which allows for positive business activities with no detrimental effect to the environment.



Concern for the planet and the people on it is a priority in everything we do, so that we not only protect the world's resources, but the health, safety and future of your company.

We strive to go above and beyond compliance with our environmental commitments. And our efforts translate into a broad programme of business and environmental processes and activities, which are incorporated into every step of our business cycle. Our initiatives are focused on realising a low-carbon, recycling-based and natural symbiotic society. These activities are divided into sustainability management, environmentally conscious products (ECPs), ecologically compatible processes and sustainability awareness.

With the active procurement of environmentally compatible materials, a focus on energy conservation and the abolition of certain chemicals and substances, we systematically improve the ecological balance of our products. This has been developed within our '3 R's' of sustainability – Reduce, Reuse and Recycle – helping to even out the level of valuable resources being consumed from procurement, during use and right up to end of life.



Analyse your infrastructure to optimise your business

Global demand for manufactured products is growing, though not fast enough. 66% of companies say their leadership does not have a clear vision for the digital future, according to PwC.¹

Manufacturers will need to do something different in order to increase revenue in today's environment. Digital transformation can help to improve manufacturing operations by improving processes, saving time and money, and creating closer connections with customers.

With our context-led discovery approach, we analyse the current infrastructure of the businesses we work with, and see where genuine improvements can be made to

Managed Print Services, and where a company can implement cost-saving and efficiency-driven systems. Once the service is part of your infrastructure, Toshiba TEC continues to offer support, with advice on how to streamline operations, respond to shifting requirements and help build your infrastructure as you grow. We will demonstrate a commitment and capability beyond industry standards and a level of added value that establishes us as an essential partner for your business services.



66%

of companies' digital vision is unclear



Harness the power of Managed Print Services to improve productivity

Manufacturers have to process a large number of paper communications, including delivery notes for goods and services.

This makes efficiency key to growth, and whilst many manufacturers focus on the efficiency of their factory floor, a recent report suggests that 2 days a week on average is spent on administrative tasksⁱⁱ – representing a substantial burden on the business.

Toshiba TEC's Managed Print Services empowers manufacturers to heighten their efficiency by removing the problems created by time-consuming and often unnecessary admin processes. We use our context-led discovery approach to analyse a businesses' infrastructure, ensuring the organisation is making the most of their potential, and wasting as few resources as possible. We'll also see where genuine improvements can be made, so you can maximise efficiency, reduce your environmental impact, and improve your bottom line.

This also enables manufacturers to offer the best price to their customers and increase their capacity by taking on new clients. Increasing efficiency in a company's admin processes decreases their expenditure on non-profit-making tasks, and increases the amount of time staff can spend on value-adding activities, such as customer service or upselling. You can also give your employees the power to print from any device remotely, and improve productivity at your business.



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2 days
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Solutions tailored for you include:



Printers/Multifunction Products (MFPs)

A4 and A3 multifunction devices with flexible workflow solutions and network integration are ideal for printing picking lists, instructions, barcode labels, shipping lists, and delivery details.



PaperCut

An enterprise software solution which allows you to easily manage your print assets, collect usage data by location and device, identify inefficiency and implement cost recovery and allocation strategies to maximise your system productivity and return on investment.



BarTender

Supports a wide range of printing and marking solutions, from small, stand-alone environments to large, automated infrastructures that are integrated with major ERP applications.



Barcode/Label Printers

Industrial printers for heavy-duty labelling in diverse manufacturing environments, as well as specialist printers for manufacturing applications.



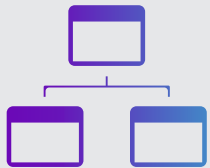
DocuWare

A robust solution helping you to automate business processes and workflows and transform documents into valuable assets through electronic managing and sharing. Ideal for version control of documents as well as workflows and approvals of inbound delivery notes or invoices.



Hybrid MFP

A brand new hybrid technology that combines conventional printing with erasable printing, which allows you to reuse paper over and over again. This is a great solution for companies who want to be ecological and still be economical and efficient.



OL Connect

Document-related processes can be automated and the multi-channel input/output capabilities can be used to create tailored documentation such as shipping lists, labels etc.



e-BRIDGE CloudConnect

Offers comprehensive security and management for networked multifunction products (MFPs). e-BRIDGE CloudConnect securely and reliably collects operation data transmitted from your MFPs over HTTPS/SSL connection. Only parties from contracted maintenance companies with valid permission can view the data.



Partner with processing professionals

Toshiba TEC focus on solving business challenges through the application of solutions designed to solve business problems - facilitating new ways of working and helping to make businesses more efficient and competitive. Our experience working with organisations of scale and magnitude, along with our dedicated specialists, means we understand the pressures businesses face in the manufacturing sector.

With an array of industry-targeted products, services and solutions in our portfolio, we can provide a bespoke solution that meets your current demands and long-term objectives and generates measurable results. Discover the power of our Managed Print Services at your business, and streamline your processes.

To find out more, visit

www.toshibatec.co.uk

or talk to one of our experts today on

0330 058 4627

i. Industrial Manufacturing Trends [Online]. Available: <https://www.strategyand.pwc.com/trend/2018-manufacturing>

ii. Today's State of Work: The Productivity Drain [Online]. Available: <https://www.servicenow.com/content/dam/servicenow-assets/public/en-us/doc-type/resource-center/white-paper/sn-state-of-work-report.pdf>